

**Vincent P. Crawford**

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Usual summer contacts:

Department of Economics, University of California, San Diego  
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home page: <http://dss.ucsd.edu/~vcrawfor/>

**Personal**

Born 6 April 1950 in Springfield, Ohio; U.S. Citizen  
Married to Zoë M. Crawford

**Education**

A.B. Summa cum Laude in Economics, Princeton University, 1972  
Ph.D. in Economics, Massachusetts Institute of Technology, 1976  
M.A., University of Oxford, 2010 (unearned)

**Current Positions**

Drummond Professor of Political Economy, Department of Economics, University of Oxford, 1 January 2010- (Hicks Bequests Committee, 2010-16, Convenor of Behavioural Economics Research Group, 2010- , Research Coordinator, 2011-, Interdivisional Research Ethics Committee, 2013- , Economics Department Recruitment Strategy Group, 2014- , Co-Placement Director, 2016- )  
Fellow of All Souls College, 1 January 2010- (Academic Director, Humanitas Visiting Professorships in Economic Thought, 2011-14; Steward of Common Room, 2012- )  
European Research Council Advanced Investigator, 2014-2020  
Distinguished Professor Emeritus and Research Professor, Department of Economics, University of California, San Diego, 1 November 2009- (Assistant Professor 1976-81, Associate Professor 1981-85, Professor, 1985-97, and Distinguished Professor 1997-2009; Graduate Director, 1992-94, 2002-04; Chair, 1994-97; Research Director, 1997-98; Director, Economics Experimental and Computational Laboratory, 2000-06; Placement Director, 2002-03)  
Research Network Fellow, CESifo, 2010-

### **Past Positions**

Research Visitor, Institute for Mathematical Studies in the Social Sciences (IMSSS), July 1981, July 1984, and July 1985  
Research Visitor, and Stanford Institute for Theoretical Economics (SITE), July 1994, July 2002, July 2006, July 2010, and July 2011, Stanford University  
Research Visitor, Universitat Autònoma de Barcelona, December 1981  
Visiting Scholar, Harvard University, 1982-83  
Research Visitor, London School of Economics, October 1982  
Research Visitor, University of Western Ontario, November 1982  
Consultant (project "Assessment of Country Foreign Borrowing Strategies"), Country Policy Department, World Bank, 1984-85  
Visiting Professor of Economics and Visiting Research Associate, Industrial Relations Section, Princeton University, 1985-86  
Visiting Fellow, Australian National University, July-August 1988  
Research Visitor, Santa Fe Institute, June-July 1990  
Visiting Erskine Fellow, University of Canterbury (New Zealand), July-August 1991 and July-August 2003  
Professeur Invité, Département et Laboratoire d'Economie Théorique et Appliquée, a joint research unit of Centre National de la Recherche Scientifique, Ecole des Hautes Etudes en Sciences Sociales, and Ecole Normale Supérieure), Paris, May 1998  
Research Visitor, Centre for Economic Learning and Social Evolution (ELSE), University College London, November 1999, November 2000  
Graduate Course on Advanced Game Theory, University of California, Berkeley, Spring 2003  
Research Visitor, November 2004; and Research Visitor and Graduate Course on Microeconomics, August-September 2005, Singapore Management University  
Research Visitor, Università Ca' Foscari di Venezia, December 2006 and December 2007  
Visiting Fellow, Becker Friedman Institute for Research in Economics, University of Chicago, February-March 2011  
Visiting Professor, Centre for Behavioural Economics, National University of Singapore, July-August 2013  
Research Visitor, Princeton University, March 2016

### **Current Editorial Positions**

Editor, *Games and Economic Behavior*, 2011- (Member, Editorial Board, 1988-2011; Guest Editor of Special Issue "Adaptive Dynamics," Parts I and II, 1993)  
Co-Editor, *Journal of Mechanism and Institution Design*, 2016-  
Member, Editorial Advisory Board, *New Zealand Economic Papers*, 2007-  
Member, Editorial Board, *Oxford Economic Papers*, 2010-  
Guest Editor, *American Economic Review: Insights*, 2019

### **Past Editorial Positions**

Member, Board of Editors, *Journal of Economic Literature*, 2010-2012  
Co-Editor, *American Economic Review*, 2005-2009  
Associate Editor, *Econometrica*, 2004-2007  
Associate Editor, *Journal of Economic Behavior and Organization*, 2001-2004  
Associate Editor, *Journal of Economic Theory*, 1986-96, 1998-2004 (Guest Editor of Symposium Issue "Experimental Game Theory," May 2002)

## Refereeing

Academia Sinica, Taiwan, Research Award for Junior Research Investigators; Academic Press; *American Economic Journal: Microeconomics*; *American Economic Review*; *American Economic Journal: Microeconomics*; *American Journal of Agricultural Economics*; *American Political Science Review*; *Bell/Rand Journal of Economics*; British Academy, Newton International Fellowships; Cambridge University Press; *Canadian Journal of Economics*; Econometric Society Monograph Series; *Econometrica*; *Economic Journal*; *Economica*; *Economics Letters*; European Research Council; Harcourt Brace Jovanovich; *IEEE Transactions on Automatic Control*; *IEEE Transactions on Systems, Man, and Cybernetics*; *International Economic Review*; *International Journal of Game Theory*; Israel Science Foundation; John D. and Catherine T. MacArthur Foundation; John Simon Guggenheim Memorial Foundation; *Journal of Conflict Resolution*; *Journal of Economic Psychology*; *Journal of Environmental Economics and Management*; *Journal of Labor Economics*; *Journal of Mathematical Economics*, *Journal of Law, Economics, and Organization*; *Journal of Political Economy*; *Journal of Public Economics*; *Journal of Theoretical Biology*; Leverhulme Trust; *Management Science*; *Mathematical Social Sciences*; *Mathematics of Operations Research*; MIT Press; U.S. National Resident Matching Program; U.S. National Science Foundation; *Natural Resource Modelling*; Nuffield Foundation; Oxford University Press; Princeton University Press; *Proceedings of the National Academy of Sciences U.S.A.*; *Quarterly Journal of Economics*; *Review of Economic Studies*; Royal Society of New Zealand Fellowship Program; *Scandinavian Journal of Economics*; *Science*, Social Science and Humanities Research Council of Canada; *Southern Economic Journal*; *Synthese*; Texas Sea Grant College Program; *Theory and Decision*; United States-Israel Binational Science Foundation

## Other Professional Activities

Member, Econometric Society, 1972- (North American Standing Committee, 1979-81; Local Arrangements Chair, North American Summer Meetings, 1981; Fellow, 1990- ; Member, 2001 and 2011, and Chair, 2002, Nominating Committee for Fellows)  
Charter Member, Game Theory Society, 1999- (Program Organizer for Economics, Management, Experimentation, and Evolution, GAMES 2000: First World Congress, Bilbao, 2000; Member, First Council, 2001-2003; Member, Program Committee, Third World Congress, Northwestern University, 2008)  
Member, American Economic Association, 2005- (Search Committee for Editor, *Journal of Economic Literature*, 2008-2009; Ad Hoc Committee to Review Association Honors and Awards, 2009-2010; Honors and Awards Committee, 2008-2013)  
Member, Royal Economic Society, 2010- (Council, 2013-2018; Nominations Committee, 2015-17)  
Member, National Science Foundation Economics Advisory Panel, 1996-98  
Member, National Science Foundation, Office of Science and Technology Infrastructure, Special Emphasis Panel for the Science and Technology Centers (STC): Integrative Partnerships Preproposal Competition, 1998  
Member, Nominating Committee, Western Economic Association, 1999

Member, Executive Board, California Social Science Experimental Laboratory,  
University of California, Los Angeles, and California Institute of Technology, 1999-  
2013

Signatory, Brief for Certain Professors of Economics as *Amici Curiae* in Support of  
Respondents, F. Hoffman-LaRoche, LTD, et al., v. Empagran, S.A., et al., No. 03-724  
in the Supreme Court of the United States, 2004

Organizer, invited session on "Limited Cognition and Strategic Thinking," European  
Economic Association Meeting, Milan, August 2008

Co-Organizer, Stanford Institute for Theoretical Economics (SITE) Summer Workshop  
on Psychology and Economics, 2008-

Member, Oversight Committee, Centre for Experimental Social Sciences, Nuffield  
College, University of Oxford, 2009-

Signatory, Comments of Concerned Auction Experts on the Medicare Competitive  
Bidding Program, submitted to Health Subcommittee, Ways and Means, U.S. House  
of Representatives, 2010

Member, Advisory Board, National University of Singapore Business School Centre for  
Behavioural Economics, 2012-

Member, Scientific Advisory Board, OnCorps, Inc., 2016-

Trustee, Sanjaya Lall Memorial Foundation, University of Oxford, 2017-

#### **Grants (sole P.I. except where indicated)**

University of California Regents' Summer Faculty Fellowship, "The Law of the Sea,"  
1978

National Science Foundation grant, "Arbitration of Bargaining Disputes," 1979-82

National Science Foundation grant, "Strategic Communication and Bargaining" (with  
Joel Sobel), 1982-84

National Science Foundation grants, "Bargaining in Long-Term Economic  
Relationships," 1984-86, 1987-89

National Science Foundation grant, "Game-Theoretic, Evolutionary, and Adaptive  
Approaches to Coordination," 1990-92

National Science Foundation grant, "Adaptive Dynamics in Coordination Games," 1992-  
94

Russell Sage Foundation grant (with Miguel Costa-Gomes), "Experimental Studies of  
Behavior and Cognition in Normal-Form Games", 1997-98

National Science Foundation grant, "Experimental Studies of Strategic Sophistication and  
Cognition in Normal-Form Games," 1997-2000

National Science Foundation grant (with Jason Shachat), "Experimental Economics  
Laboratory Instrumentation", 1998-99

National Science Foundation grant, "Studying Cognition via Information Search in Game  
Experiments," 2001-05

European Research Council Advanced Grant, "BESTDECISION: Behavioural  
Economics and Strategic Decision Making: Theory, Empirics, and Experiments,"  
2014-20

#### **Honors**

Sigma Xi Book Award, 1972

Honorable Mention, Wolf Balleisen Memorial Prize, Princeton University, 1972

National Science Foundation Graduate Fellowship, 1972-75  
Dissertation published in the series "Outstanding Dissertations in Economics," Garland Publishing, 1983; reprinted as a "Routledge revival", Taylor and Francis, 2015  
Fellow of the Econometric Society, 1990-  
John Simon Guggenheim Memorial Fellowship, 1997-98  
*Who's Who in Economics*, 1999- ; *Who's Who in America*, 2004- ; *Who's Who in American Education*, 2006- ; *Who's Who in Finance and Business*, 2006- ; *Who's Who* (United Kingdom), 2010- ; *Who's Who in the World*, 2019-  
Member, First Council of the Game Theory Society, 2001-2003  
Elected Overseas Fellow of Churchill College, Cambridge, 2001 (not taken up)  
Fellow of the American Academy of Arts and Sciences, 2003-  
UCSD Economics Department Faculty Teaching Award for Distinguished Teaching in a Graduate Advanced Elective Course, 2006  
Inaugural Economic Theory Fellow, Society for the Advancement of Economic Theory, 2011-  
Fellow of the British Academy, 2012-  
Member, Academia Europaea, 2014-  
Inaugural Fellow of the Game Theory Society, 2017-

#### **Invited Lectures and Mini-Courses**

Invited lecture, Conference on "Strategic Reflections on Human Behavior" (in honor of Thomas Schelling), John F. Kennedy School of Government, Harvard University, May 1990  
Invited lecture, Conference on Learning Equilibrium Behavior, Texas A&M University, 1994  
Invited lecture series (5), Sixth Jerusalem Summer School in Economic Theory, "Evolution and Learning in Games and Economics," Institute for Advanced Studies, Hebrew University, 1995  
Invited Symposium lecture, Econometric Society Seventh World Congress, Tokyo, 1995  
Keynote speech, Canadian Theory Group conference on Advances in Economic Theory and Game Theory, Vancouver, 1996  
Keynote speech, Second International Conference on Applications of Dynamic Models to Economics, National Central University (Chung-Li, Taiwan), 1996  
Invited lecture series (2), Institute of Economics, Academia Sinica, Taipei, 1996  
Invited lecture, Workshop X, "Evolution and Economics," International School of Economic Research, University of Siena, 1997  
Plenary lecture, Fourth Annual French Meeting of Experimental Economics, Ecole Normale Supérieure de Cachan, Paris, 1998  
Invited lecture, GAMES 2000: First World Congress of the Game Theory Society, Bilbao, 2000  
Plenary lecture, International Meetings of the Economic Science Association (ESA), Pittsburgh, June 2003  
Invited lecture, Far Eastern Meeting of the Econometric Society, Seoul, June 2004  
Mini-Course on Behavioral Game Theory, Stockholm School of Economics, August 2004

Mini-Course on Behavioral Game Theory, School of Economics and Social Sciences (SESS) Distinguished Lecture and SESS Student Lecture, Singapore Management University, November 2004

Mini-Course on Strategic Thinking, Thailand Ministry of Finance Executive Program, July 2005

Keynote address, Arne Ryde Symposium on "Communication in Games and Experiments," Lund University, August 2007

Keynote lecture, North American Economic Science Association Meeting, Tucson, October 2007

Semi-plenary lecture, GAMES 2008 (Third World Congress of the Game Theory Society), Evanston, Illinois, July 2008

Mini-Course on Level- $k$  Thinking, National Taiwan University and Academia Sinica, Taipei, October 2008

Masterclass on Structural Nonequilibrium Models of Strategic Thinking: Theory, Measurement, and Applications, CEMMAP (Center for Microdata Methods and Practice), University College London, March 2009

Behavioral, Social, and Computer Sciences Lecture, Calit<sup>2</sup> (California Institute for Telecommunications and Information Technology), University of California, San Diego, April 2009

Mini-Course on Limited Cognition, Strategic Thinking, and Learning in Games, Bonn Graduate School of Economics Summer School, July 2009

Mini-Course on Strategic Thinking, Paris School of Economics, May 2010

Mini-Course on Behavioral Game Theory, Asia Summer Institute in Behavioral Economics, National University of Singapore, July-August 2010 (co-taught with Terence Odean, Ted O'Donoghue, and Matthew Rabin), July 2011 (co-taught with David Laibson and Matthew Rabin), July-August 2013 (co-taught with David Laibson and Matthew Rabin)

Short Course on Strategic Thinking, Milton Friedman Institute, University of Chicago, March 2011

Invited plenary lecture, International Meeting in Experimental and Behavioral Economics (IMEBE), Barcelona, April 2011

*Economic Journal* Lecture, Royal Economic Society Conference, London, April 2011

Invited lecture series, workshop on "Modelling Individual and Interactive Decision Processes," Warwick Mathematics Research Centre and Institute of Advanced Study, University of Warwick, April 2011

Invited lecture series, ECORE (Center for Operations Research and Econometrics and European Center for Advanced Research in Economics and Statistics) Summer School, Louvain-la-Neuve, Belgium, May 2011

Invited lecture, ESRC Game Theory Workshop on "Correlation and Coordination in Games," London School of Economics, June 2011

Invited lecture, Sanford C. Bernstein Conference on Controversies in Quantitative Finance, London, November 2011

SIRE Specialist Training Session, University of Edinburgh, April 2012

Invited Lecture, Workshop on Bounded Rationality, Paris School of Economics, May 2013

Invited Lecture, Symposium on Economic Theory, University of York, June 2013

Minicourse on Strategic Thinking, University of York, June 2013  
 Invited Lecture, Asian Meeting of the Econometric Society, National University of Singapore, August 2013  
 Murat Sertel Lecture, Association of Southern European Economic Theorists Annual Meeting, November 2013  
 Royal Economic Society Easter School, Brasenose College Oxford, March 2015 (co-taught with Colin Camerer)  
 John von Neumann Distinguished Lecture, Brown University 250th Anniversary Symposium, May 2015  
 Keynote Lecture, First Chengdu International Symposium on Economic Studies, Southwestern University of Finance and Economics, April 2016  
 Tsinghua Distinguished Lecture on Theoretical and Behavioral Economics, Tsinghua University School of Economics and Management, May 2016  
 Plenary Talk, Second Lancaster Game Theory Conference, Lancaster University Management School, November 2016  
 Mini-course on "Level- $k$  Thinking: Theory, Evidence, and Application", Northwestern University, April 2017  
 Nancy L. Schwartz Memorial Lecture, Northwestern University, April 2017  
 Keynote Lecture, Workshop on "Dynamics in Buyer-Seller Markets: Behavioral Evidence and Theory", University of Oxford, November 2017  
 PER Distinguished Lecture, Columbia University, April 2018

**Seminar presentations since 1988** (excluding home departments)

1988-1989: Australian National University (6); Far-West Rotating Economic Theory Conference, San Diego; Flinders University/University of Adelaide; San Diego State University; Texas A&M University; University of New South Wales; University of North Carolina; University of Texas; University of Virginia  
 1989-1990: American Economic Association Winter Meetings, Atlanta (by proxy); American Economic Association/Economic Science Association Winter Meetings, Atlanta (by proxy); Johns Hopkins University; Massachusetts Institute of Technology/Harvard University; Northwestern University; Workshop on Learning, Santa Fe Institute; University of California, Irvine; University of Chicago; University of Illinois  
 1990-1991: Conference on Organizations and Games, International Center for Research in Mathematics (CIRM), Marseille-Luminy; London School of Economics; Oxford University; Santa Fe Institute (2); University of California, Berkeley; University of California, Riverside  
 1991-1992: Florence Center for the History and Philosophy of Science Second Joint US-Italy Workshop on Knowledge, Belief, and Strategic Interaction, Castiglione; University of Arizona; University of California, Los Angeles; University of Canterbury, New Zealand (6); University of Melbourne; Workshop on Biology and Economics, Santa Fe Institute

1993-1994: California Institute of Technology; Workshop on Evolutionary Game Dynamics in Biology and Economics, International Institute for Applied Systems Analysis (IIASA), Laxenburg (Austria); Russell Sage Foundation/National Bureau of Economic Research Conference on Behavior in Games, New York; University of Iowa; University of Wisconsin

1994-1995: Econometric Society North American Winter Meetings, Washington (by proxy); Johns Hopkins University; Stanford Institute for Theoretical Economics Workshop on Evolutive Models; University of California, Berkeley; University of California, Santa Cruz; University of Illinois

1995-1996: Econometric Society Seventh World Congress, Tokyo; Cornell University; University of Arizona (2); Simon Fraser University; Second International Conference on Applications of Dynamic Models to Economics, National Central University, Taiwan

1996-1997: Northwestern University Summer Workshop in Microeconomic Theory

1997-1998: DELTA, EHESS, Paris; Séminaire Roy, CERAS, École Nationale des Ponts et Chaussées, Paris

1998-1999: Summer meeting, MacArthur Foundation Network on Economic Environments and the Evolution of Individual Preferences and Social Norms, Hoover Institution, Stanford University; Conference on Mental Models in Games, Università Ca'Foscari di Venezia; UCLA/Caltech Theory and Experiment Workshop; Harvard/MIT Joint Theory Workshop; Harvard University Behavioral Economics Workshop; Brown University; University of Texas; Rice University/University of Houston; Northwestern University; University of Chicago

1999-2000: University of California, San Diego, Mental Models in Social Science Conference; University of California, San Diego, Psychology Department; Virginia Polytechnic Institute; University College London; Cambridge University; Washington University, St. Louis

2000-2001: First World Congress of the Game Theory Society, Bilbao, Spain, 2000; University of California, Irvine; University College London; Northwestern University; University of California, San Diego, Cognitive Science Department; Hong Kong Game Theory Conference, City University of Hong Kong; Hong Kong University of Science and Technology

2001-2002: University of Pennsylvania; San Diego Southwest Economic Theory Conference; Princeton University; Stanford University

2002-2003: Russell Sage/Berkeley Summer Institute in Behavioral Economics; Stanford Institute for Theoretical Economics (SITE) Workshop on Psychology and Economics; Workshop on Coordination, Incomplete Information, and Iterated Dominance: Theory and Empiricists, Universitat Pompeu Fabra, Barcelona; University of California, Berkeley; University of California, Los Angeles

2003-2004: University of Canterbury (New Zealand); University of Auckland; Yale Law School; UCSD Department of Psychology; University of Chicago; American Economic Association Winter Meetings, San Diego; Yale School of Management; Instituto Tecnológico Autónomo de México (ITAM), Mexico City; Theory Mini-Conference before Far Eastern Meeting of the Econometric Society, Seoul

2004-2005: Stockholm School of Economics; University of California, Riverside; University of the Peloponnese



2005-2006: Singapore Management University (2); Northwestern University (2); Montreal Economic Theory Seminar (Concordia University, McGill University and the University of Montreal); University of California, San Diego, Department of Psychology; University of Arizona; California Institute of Technology; University of California, Santa Barbara; Workshop on Experimental Economics and Econometrics, Northwestern University

2006-2007: New York University Center for Experimental Social Science, Methodologies of Modern Economics Conference; New York University; Università Ca' Foscari di Venezia (2); Econometric Society North American Winter Meetings, Chicago; American Economic Association Winter Meetings, Chicago; University of California, Berkeley; Barcelona-Jocs seminar (Universitat Autònoma de Barcelona, Universitat de Barcelona, Universitat Pompeu Fabra, IAE, ICREA, Universitat Politècnica de Catalunya, Universitat de Girona); London School of Economics

2007-2008: University of California, Irvine; American Economic Association Winter Meetings, New Orleans; Haas School of Business, University of California, Berkeley; New York University Center for Experimental Social Science, Methodologies of Modern Economics Conference, New York University; University of Pennsylvania

2008-2009: National Science Foundation Workshop on Behavior, Computation and Networks in Human Subject Experimentation, Del Mar, California; European Economic Association Summer Meeting, Milan (2); University of California, Berkeley; Academia Sinica, Taipei; National Dong Hwa University, Hualien, Taiwan; University of Oxford; Economic Science Association North American Meeting, San Francisco; CEMMAP (Center for Microdata Methods and Practice)/ELSE Workshop on "Experimental Analysis of Procedural Rationality in Games and Decisions", University College London

2009-2010: University of Bonn Economics Research Seminar, Paris School of Economics

2010-2011: University of Chicago (2)

2011-2012: Stanford Institute for Theoretical Economics (SITE) Summer Workshop on Psychology and Economics, University of Cambridge, University of Bristol

2012-2013: Paris School of Economics, University of York, National University of Singapore

2013-2014: Stanford Institute for Theoretical Economics (SITE) Summer Workshop on Psychology and Economics

2014-2015: University of Leicester; Conference on "Frontiers in Economics and Psychology", University College London; Conference on "Advances in the Social Sciences" in Honor of H. Peyton Young, University of Oxford

2015-2016: Conference on "Economic Design: The Economist as Engineer" in honor of Alvin Roth, University of Exeter; Princeton University (2), Sichuan University (2), Southwestern University of Finance and Economics (2), Peking University (2), Tsinghua University

2016-2017: Conference on Level- $k$  Thinking, University of Alicante; University of Zurich; University of St. Gallen; Stanford University; University of California, Berkeley

2017-2018: Conference on Games with Partial Representations: An Odysseus workshop, Chalmers University of Technology, Gothenburg, Sweden; University of Nottingham; Workshop on Dynamics in Buyer-Seller Markets: Behavioral Evidence and Theory, Oxford-Man Institute; New York University; University of Durham Business School  
 2018-2019: King's College London; University of the Basque Country; Conference on A Multi- and Inter-Disciplinary Approach to Disinformation Research and Policy, St Antony's College, Oxford; Oxford Policy Exchange Network conference on A Multi- and Inter-Disciplinary Approach to Disinformation Research and Policy, St Antony's College, Oxford; All Souls College, Oxford

## Publications

- "Learning the Optimal Strategy in a Zero-Sum Game," *Econometrica* 42 (September 1974), 885-891
- "A Game of Fair Division," *Review of Economic Studies* 44 (June 1977), 235-247  
 Reprinted with additions in Vincent P. Crawford, *Essays in Economic Theory*, New York and London: Garland Publishing, 1983, 43-91
- "A Procedure for Generating Pareto-Efficient Egalitarian-Equivalent Allocations," *Econometrica* 47 (January 1979), 49-60
- "On Compulsory-Arbitration Schemes," *Journal of Political Economy* 87 (February 1979), 131-159
- "Fair Division with Indivisible Commodities" (with Walter P. Heller), *Journal of Economic Theory* 21 (August 1979), 10-27
- "Distortion of Preferences and the Nash Theory of Bargaining" (with Hal R. Varian), *Economics Letters* 3 (1979), 203-206 (see also Figure 1 on 223!)  
 Reprinted in William Thomson, editor, *Bargaining and the Theory of Cooperative Games: John Nash and Beyond*, Cheltenham, U.K.: Edward Elgar Publishing, Ltd., 2010
- "A Self-Administered Solution of the Bargaining Problem," *Review of Economic Studies* 47 (January 1980), 385-392
- "A Note on the Zeuthen-Harsanyi Theory of Bargaining," *Journal of Conflict Resolution* 24 (September 1980), 525-535
- "Maximin Behavior and Efficient Allocation," *Economics Letters* 6 (1980), 211-215
- "Job Matching with Heterogeneous Firms and Workers" (with Elsie Marie Knoer), *Econometrica* 49 (March 1981), 437-450
- "Arbitration and Conflict Resolution in Labor-Management Bargaining," *American Economic Review Papers and Proceedings* 71 (May 1981), 205-210
- "Social Security and the Retirement Decision" (with David M. Lilien), *Quarterly Journal of Economics* 96 (August 1981), 505-528; "Erratum," 97 (February 1982), 191
- "Compulsory Arbitration, Arbitral Risk, and Negotiated Settlements: A Case Study in Bargaining under Imperfect Information," *Review of Economic Studies* 49 (January 1982), 69-82
- "A Comment on Farber's Analysis of Final-Offer Arbitration," *Journal of Conflict Resolution* 26 (March 1982), 157-160
- "A Theory of Disagreement in Bargaining," *Econometrica* 50 (May 1982), 607-637  
 Reprinted in Ken Binmore and Partha Dasgupta, editors, *The Economics of Bargaining*, Oxford and New York: Basil Blackwell, 1987, 121-154

"Comparative Statics at Irregular Extrema," *Economics Letters* 10 (1982), 197-200

"Strategic Information Transmission" (with Joel Sobel), *Econometrica* 50 (November 1982), 1431-1451

Abstracted in *Economic Journal* 93 (1983 Supplement), 140-141

"Job Matching, Coalition Formation, and Gross Substitutes" (with Alexander S. Kelso, Jr.), *Econometrica* 50 (November 1982), 1483-1504

"The Theory of Contracts and Agency" (with J. Luis Guasch), *American Journal of Agricultural Economics* 65 (May 1983), 373-379

*Essays in Economic Theory*, published in the series "Outstanding Dissertations in Economics," New York and London: Garland Publishing, 1983; reprinted as a "Routledge revival", Taylor and Francis, 2015

"Comparative Statics of Mixed-Strategy Equilibria in Non-Cooperative Two-Person Games" (with Dennis E. Smallwood), *Theory and Decision* 61 (May 1984), 225-232

"Bargaining, Strategic Reserves, and International Trade in Exhaustible Resources" (with Joel Sobel and Ichiro Takahashi), *American Journal of Agricultural Economics* 66 (November 1984), 472-480

"Learning Behavior and Mixed-Strategy Nash Equilibria," *Journal of Economic Behavior and Organization* 6 (March 1985), 69-78

Earlier version in Vincent P. Crawford, *Essays in Economic Theory*, New York and London: Garland Publishing, 1983

"Dynamic Games and Dynamic Contract Theory," *Journal of Conflict Resolution* 29 (June 1985), 195-224

"Efficient and Durable Decision Rules: A Reformulation," *Econometrica* 53 (July 1985), 817-835

"The Role of Arbitration and the Theory of Incentives," in Alvin Roth, editor, *Game-Theoretic Models of Bargaining*, Cambridge and New York: Cambridge University Press, 1985, 363-390

"Bargaining and Competition in Matching Markets" (with Sharon C. Rochford), *International Economic Review* 27 (June 1986), 329-348

"Short-Term Contracting and Strategic Oil Reserves" (with Norman Clifford), *Review of Economic Studies* 54 (April 1987), 311-323

"Review of *Superfairness: Applications and Theory* by William J. Baumol," *Economic Journal* 97 (September 1987), 749-751

"Fair Division," in vol. 2 of John Eatwell, Murray Milgate, and Peter Newman, editors, *The New Palgrave: A Dictionary of Economics*, London: Macmillan Press and New York: Stockton Press, 1987, 274-275

Reprinted in John Eatwell, Murray Milgate, and Peter Newman, editors, *Game Theory*, Published in the series "The New Palgrave: Selected Reprints," London and New York: W. W. Norton, 1989, 145-148

*International Lending, Long-Term Credit Relationships, and Dynamic Contract Theory*, Princeton Study in International Finance No. 59, Princeton, New Jersey: Princeton University Press, 1987

"Long-Term Relationships Governed by Short-Term Contracts," *American Economic Review* 78 (June 1988), 485-499

- "Learning and Mixed-Strategy Equilibria in Evolutionary Games," *Journal of Theoretical Biology* 140 (23 October 1989), 537-550  
 Reprinted in Cristina Bicchieri, Richard Jeffrey, and Brian Skyrms, editors, *The Dynamics of Norms*, Cambridge and New York: Cambridge University Press, 1997, 131-147
- "Equilibrium without Independence," *Journal of Economic Theory* 50 (February 1990), 127-154
- "On the Definition of an Evolutionarily Stable Strategy in the 'Playing the Field' Model," *Journal of Theoretical Biology* 143 (22 March 1990), 269-273
- "Explicit Communication and Bargaining Outcomes," *American Economic Review Papers and Proceedings* 80 (May 1990), 213-219
- "Relationship-Specific Investment," *Quarterly Journal of Economics* 105 (May 1990), 561-574
- "Learning How to Cooperate: Optimal Play in Repeated Coordination Games" (with Hans Haller), *Econometrica* 58 (May 1990), 571-595
- "Nash Equilibrium and Evolutionary Stability in Large- and Finite-Population 'Playing the Field' Models," *Journal of Theoretical Biology* 145 (9 July 1990), 83-94  
 Reprinted with minor changes and additions as "Nash Equilibrium and Evolutionary Stability in Large and Finite Populations," in *Annales d'Economie et de Statistique* No. 25/26 (January/June 1992), 299-313
- "An 'Evolutionary' Interpretation of Van Huyck, Battalio, and Beil's Experimental Results on Coordination," *Games and Economic Behavior* 3 (February 1991), 25-59  
 Reprinted in Thomas Palfrey, editor, virtual special issue of *Games and Economic Behavior* on "Experimental Game Theory", March 2010
- "Comparative Statics in Matching Markets," *Journal of Economic Theory* 54 (August 1991), 389-400
- "Thomas Schelling and the Analysis of Strategic Behavior," 265-294 in Richard Zeckhauser, editor, *Strategy and Choice*, Cambridge: MIT Press, 1991
- Special Issue on Adaptive Dynamics, Part I (guest editor) and "Introduction: Adaptive Dynamics, Part I," *Games and Economic Behavior* 5 (July 1993), 315-319
- Special Issue on Adaptive Dynamics, Part II (guest editor) and "Introduction: Adaptive Dynamics, Part II," *Games and Economic Behavior* 5 (October 1993), 509-513
- "Adaptive Dynamics in Coordination Games," *Econometrica* 63 (January 1995), 103-143
- "Theory and Experiment in the Analysis of Strategic Interaction," in David Kreps and Ken Wallis, editors, *Advances in Economics and Econometrics: Theory and Applications, Seventh World Congress, Vol. I*, Econometric Society Monographs No. 27, Cambridge, U.K., and New York: Cambridge University Press, 1997, 206-242  
 Reprinted with minor changes and additions in Colin Camerer, George Loewenstein, and Matthew Rabin, editors, *Advances in Behavioral Economics*, Princeton, NJ: Princeton University Press, 2003, 344-373
- "A Survey of Experiments on Communication via Cheap Talk," *Journal of Economic Theory* 78 (February 1998), 286-298  
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- "Meaningful Theorems: Revealed Reference-Dependent Preferences," (with Laura Blow and Ian Crawford), in preparation.
- "Studying Cognition via Information Search in Two-Person Guessing Game Experiments" (with Miguel Costa-Gomes), in preparation.

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