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|-----|-----|-----|-------|
| 1   | 2   | 3   | Total |
| /25 | /45 | /30 | /100  |

**Economics 172A Midterm Exam**  
**Vincent Crawford**

NAME \_\_\_\_\_  
**Winter 2008**

Your grade from this exam is 35% of your course grade. The exam ends promptly at 9:20, so you have 80 minutes. You may not use books, notes, calculators or other electronic devices. (Calculators shouldn't be needed.) There are three questions, weighted as indicated. Answer them all. If you cannot give a complete answer, try to explain what you understand about the answer. Write your name in the space above, now. Write your answers below the questions, on the back of the page, or on separate sheets. Explain your arguments and show your work. Good luck!

1. (25 points) Comfortable Hands is a company which features a product line of winter gloves for the entire family — men, women, and children. They are trying to decide what mix of these three types of gloves to produce. Comfortable Hands' manufacturing labor force is unionized. Each full-time employee works a 40-hour week. In addition, by union contract, the number of full-time employees can never drop below 20. Nonunion, part-time workers can also be hired with the following union-imposed restrictions: (1) each part-time worker works 20 hours per week, and (2) there must be at least 2 full-time employees for each part-time employee.

All three types of gloves are made out of the same 100% genuine cowhide leather. Comfortable Hands has a long term contract with a supplier of the leather, and receives a 5,000 square feet shipment of the material each week. The material requirements and labor requirements, along with the *gross profit* per glove sold (not considering labor costs) is given in the following table.

| Glove      | Material Required<br>(square feet) | Labor Required<br>(minutes) | Gross Profit<br>(per pair) |
|------------|------------------------------------|-----------------------------|----------------------------|
| Men's      | 2                                  | 30                          | \$8                        |
| Women's    | 1.5                                | 45                          | \$10                       |
| Children's | 1                                  | 40                          | \$6                        |

Each full-time employee earns \$13 per hour, while each part-time employee earns \$10 per hour. Management wishes to know what mix of each of the three types of gloves to produce per week, as well as how many full-time and how many part-time workers to employ. They would like to maximize their *net profit* — their gross profit from sales minus their labor costs.

Letting M = number of men's gloves to produce per week, W = number of women's gloves to produce per week, C = number of children's gloves to produce per week, F = number of full-time workers to employ, and P = number of part-time workers to employ, formulate a linear programming model for this problem, and put it into standard form (with only  $\leq$  constraints).

2. (45 points)

(a) Put the following minimization problem in standard form (with only  $\geq$  constraints):

Choose  $x_1$  and  $x_2$  to minimize  $3x_1 + 2x_2$  subject to

$$\begin{aligned} 2x_1 + x_2 &\geq 10 \\ -3x_1 + 2x_2 &\leq 6 \\ x_1 + x_2 &\geq 6 \\ x_1 \geq 0, \quad x_2 &\geq 0. \end{aligned}$$

(b) After putting the problem in (a) in standard form, construct its dual.

(c) Verify that the dual has a nonempty feasible region. In this case, what does the Duality Theorem say about the possibilities for the dual and the primal having nonempty feasible regions, having unbounded objective function values, and/or having solutions?

(d) Putting  $x_2$  on the vertical axis and  $x_1$  on the horizontal axis, graph the feasible region of the transformed primal. Is it nonempty? Is it unbounded?

(e) Use your graph to show that the transformed primal has a solution. (Don't forget that it's a minimization problem.) Calculate the solution.

(f) Use complementary slackness to use your solution for the primal to find a solution for the dual.

(g) Use your solution for the dual to estimate the value in the primal (the change in the primal objective function value) of increasing the constraint constant of the first constraint, 10, to 11. Use your solution for the dual to estimate the value in the primal of increasing the constraint constant of the second constraint, -6, to -5. Do your conclusions accord with intuition? Explain.

3. (30 points) Ken and Larry, Inc., supplies its ice cream parlors with three flavors of ice cream: chocolate, vanilla, and banana. Due to extremely hot weather and a high demand for its products, the company has run short of its supply of ingredients: milk, sugar, and cream. Hence, they will not be able to fill all the orders received from their retail outlets, the ice cream parlors. Due to these circumstances, the company has decided to choose the amount of each flavor to produce that will maximize total profit, given the constraints on supply of the basic ingredients.

The chocolate, vanilla, and banana flavors generate, respectively, \$1.00, \$0.90, and \$0.95 of profit per gallon sold. The company has only 200 gallons of milk, 150 pounds of sugar, and 60 gallons of cream left in its inventory. The linear programming formulation for this problem is shown below in algebraic form.

Let  $C$  = gallons of chocolate ice cream produced,  
 $V$  = gallons of vanilla ice cream produced,  
 $B$  = gallons of banana ice cream produced.

Choose  $C$ ,  $V$ , and  $B$  to maximize  $1.00 C + 0.90 V + 0.95 B$ ,  
subject to      Milk:  $0.45 C + 0.50 V + 0.40 B \leq 200$  gallons  
                     Sugar:  $0.50 C + 0.40 V + 0.40 B \leq 150$  pounds  
                     Cream:  $0.10 C + 0.15 V + 0.20 B \leq 60$  gallons  
                      $C \geq 0, V \geq 0, B \geq 0$ .

This problem was solved using the Excel Solver. The spreadsheet (already solved) and the sensitivity report are shown below. [Note: The numbers in the sensitivity report for the milk constraint are missing on purpose, since you will be asked to fill in these numbers in part (f).]

|   | A           | B  | C        | D      | E        | F | G         |  |
|---|-------------|--|----------|--------|----------|---|-----------|--|
| 1 |             | Resource Usage Per Unit of Each Activity |          |        |          |   |           |  |
| 2 |             |  | Activity |        |          |   | Resource  |  |
| 3 | Resource    | Chocolate                                | Vanilla  | Banana | Totals   |   | Available |  |
| 4 | Milk        | 0.45                                     | 0.5      | 0.4    | 180      | ≤ | 200       |  |
| 5 | Sugar       | 0.5                                      | 0.4      | 0.4    | 150      | ≤ | 150       |  |
| 6 | Cream       | 0.1                                      | 0.15     | 0.2    | 60       | ≤ | 60        |  |
| 7 | Unit Profit | 1  | 0.9      | 0.95   | \$341.25 |   |           |  |
| 8 | Solution    | 0  | 300      | 75     |          |   |           |  |

### Changing Cells

| Cell   | Name               | Final Value | Reduced Cost | Objective Coefficient | Allowable Increase | Allowable Decrease |
|--------|--------------------|-------------|--------------|-----------------------|--------------------|--------------------|
| \$B\$8 | Solution Chocolate | 0           | -0.0375      | 1                     | 0.0375             | 1E+30              |
| \$C\$8 | Solution Vanilla   | 300         | 0            | 0.9                   | 0.05               | 0.0125             |
| \$D\$8 | Solution Banana    | 75          | 0            | 0.95                  | 0.021429           | 0.05               |

### Constraints

| Cell   | Name         | Final Value | Shadow Price | Constraint R.H. Side | Allowable Increase | Allowable Decrease |
|--------|--------------|-------------|--------------|----------------------|--------------------|--------------------|
| \$E\$4 | Milk Totals  |             |              |                      |                    |                    |
| \$E\$5 | Sugar Totals | 150         | 1.875        | 150                  | 10                 | 30                 |
| \$E\$6 | Cream Totals | 60          | 1            | 60                   | 15                 | 3.75               |

For each of the following parts, answer the question as specifically and completely as is possible without solving the problem again on the Excel Solver. Note: Each part is independent (that is, any change made to the model in one part does not apply to any other parts).

- What is the optimal solution and total profit?
- Suppose the profit per gallon of banana changes to \$1.00. Will the optimal solution change, and what can be said about the effect on total profit?
- Suppose the profit per gallon of banana changes to 92¢. Will the optimal solution change, and what can be said about the effect on total profit?
- Suppose the company discovers that 3 gallons of cream have gone sour and so must be thrown out. Will the optimal solution change, and what can be said about the effect on total profit?
- Suppose the company has the opportunity to buy an additional 15 pounds of sugar at a total cost of \$15. Should they? Explain.
- Fill in all the sensitivity report information for the milk constraint, given just the optimal solution for the problem. Explain how you were able to deduce each number.