

PAUL NIEHAUS

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Appointments

Associate Professor of Economics, University of California, San Diego, 2015-

Assistant Professor of Economics, University of California, San Diego, 2009-2015

Visiting Researcher, Microsoft Research New England, June 2012-January 2013

Affiliations

Research Associate, National Bureau of Economic Research, 2013-present

Affiliated Faculty, Graduate School of International Relations and Pacific Studies, UC San Diego, 2013-present

Fellow, Bureau for Research and Economic Analysis of Development (BREAD)

Affiliate, Center of Evaluation for Global Action (CEGA)

Affiliate, Jameel Poverty Action Lab (J-PAL)

Co-founder and director, GiveDirectly

Co-founder and director, Segovia Technology Co.

Education

Ph.D. in Economics, Harvard University, June 2009.

Advisors: Edward Glaeser, Sendhil Mullainathan (primary), Markus Mobius

Dissertation: Essays in Economic Development

S.B., Harvard University, June 2004

Concentration: Applied Math and Economics

Honors and Awards

Sloan Fellowship, 2015

Research Grant, "Policy Evaluation by Revealed Preference", National Science Foundation, 2014-2015.

Named top 100 "Global Thinker," *Foreign Policy*, 2013

Research Grant, "Policy Evaluation by Revealed Preference," Jameel Poverty Action Lab Governance Initiative. 2012-2013

Research Grant, "Understanding Peer-to-Peer Investment Advice", UCSD COR, 2012.

Research Grant, “Improving Governance through Biometric Authentication and Secure Payments”, Omidyar Network, 2010-2013
Mars Fellow at the Lindau Meetings of Nobel Laureates in Economic Science, 2008
Harvard University Warburg Fund Award, 2007
National Science Foundation Graduate Research Fellowship, 2006-2009
Harvard University Graduate Fellowship, 2004-2006

Refereed Publications

“Filtered Social Learning.” *Journal of Political Economy* 119 (4), 2011, pp. 686-720.

“Political Aid Cycles”, with Michael Faye. *American Economic Review* 102 (7), 2012, pp. 3516-30.

“Targeting with Agents”, with Antonia Attanassova and Marianne Bertrand and Sendhil Mullainathan. *American Economic Journal: Economic Policy* 5 (1), 2013, pp. 206-38.

“Corruption Dynamics: the Golden Goose Effect”, with Sandip Sukhtankar. *American Economic Journal: Economic Policy* 5(4), 2013, pp.230-69. *AEJ: Economic Policy Best Paper Prize, 2014.*

“The Marginal Rate of Corruption in Public Programs”, with Sandip Sukhtankar. *Journal of Public Economics* 104, 2013, pp. 52-64.

“Building State Capacity: Evidence from Biometric Smartcards in India,” with Karthik Muralidharan and Sandip Sukhtankar. *American Economic Review* 106 (10), 2016, pp. 2895-2929.

“Experimentation at Scale,” with Karthik Muralidharan. Forthcoming, *Journal of Economic Perspectives*.

Other Published Work

“Show Them the Money: Why Giving Cash Helps Alleviate Poverty,” with Chris Blattman. *Foreign Affairs*, May-June 2014, pp. 117-126.

Working Papers

“Education and Knowledge Spillovers”

“Managing Self-Confidence: Theory and Experimental Evidence”, with Markus Mobius, Muriel Niederle, and Tanya Rosenblatt. *Revise and resubmit, Review of Economic Studies*.

“A Theory of Good Intentions”

“Pathways of Persuasion,” with Lucas Coffman.

“General Equilibrium Effects of (Improving) Public Employment Programs,” with Karthik Muralidharan and Sandip Sukhtankar.

Teaching Experience

Special Topics: Corruption (Graduate – IRGN 490). UCSD, 2016.

Intermediate Microeconomics Video Handbook project. UCSD, 2014.

Seminar in International Studies (Undergraduate – Intl 190). UCSD, 2012-2014, 2016.

Macroeconomics of Development (Graduate). UCSD, 2009-2012, 2014, 2016.

Intermediate Microeconomics (Undergraduate – 100C). UCSD, 2009-2012.

Microeconomic Theory (Graduate), Harvard University, 2006-2008. Teaching Fellow.

Professional Activities

Refereeing: American Economic Journal – Economic Policy; American Economic Journal – Applied Economics; American Economic Review; American Political Science Review; Agricultural Technology Adoption Initiative; Econometrica; Economic Journal; Economics Letters; Games and Economic Behavior; International Economic Review; Journal of Development Economics; Journal of the European Economic Association; Journal of Human Resources; Journal of Law and Economics; Journal of Law, Economics, and Organization; Journal of Policy Analysis and Management; Journal of Political Economy; Private Enterprise Development in Low-Income Countries initiative; Journal of Public Economics; National Science Foundation; Oxford Economic Papers; Quarterly Journal of Economics (2011 Excellence in Refereeing Award); Reviews of Economics and Statistics; Review of Economic Studies; Science; World Development

Invited Seminars

2008-2009	Yale University, Cornell University, the London School of Economics, Warwick University, University of California – San Diego, University of Wisconsin – Madison, Dartmouth College, Gordon College
2009-2010	Stanford University, University of California – San Diego, World Bank, Center for Global Development
2010-2011	University of California – Berkeley, Iowa State University, University of California – Los Angeles (Anderson)
2011-2012	University of California – Santa Cruz, University of California – Berkeley (Haas), Stanford University, Naval Postgraduate School, New York University, University of California – Berkeley, University of Chicago (Booth), Microsoft Research New England
2012-2013	Microsoft Research, Duke University, University of Chicago, University of San Francisco, Columbia University, London School of Economics / University College London, Oxford University, Warwick University, University of California – Berkeley (Haas), University of Southern California, Stanford University (GSB), University of California – Los Angeles, UCSD – Rady School of Business
2013-2014	University of California – Berkeley, World Bank, Center for Global Development (US), Center for Global Development (UK)
2014-2015	Yale University, University of Pittsburg, Stanford University

Conference Presentations

2005-2006	Economic Science Association
2008-2009	Northeast Universities Development Consortium (NEUDC), Bureau for Research and Economic Analysis of Development (BREAD)
2009-2010	NEUDC, MOVE Barcelona “Development: Experiment and Field” Workshop
2010-2011	Southwestern Economic Theory Conference (SWET), National Bureau for Economic Research – Public Economics
2011-2012	CEGA Day
2012-2013	Brown University Mini-conference on Networks, Stanford Institute for Theoretical Economics (SITE)
2013-2014	NEUDC, Duke Mini-conference on Charitable Giving