

# Worker Types in the Labor Market

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These slides available at [http://econweb.ucsd.edu/~jhamilto/slides/ASSA\\_20220108\\_worker\\_heterog.pdf](http://econweb.ucsd.edu/~jhamilto/slides/ASSA_20220108_worker_heterog.pdf)

# Common theme

- Worker heterogeneity is key to understanding labor-market dynamics, earnings, and effects of aggregate shocks
- Interpret observed data using search and matching models of labor market with heterogeneous workers

# Data sets

- Gregory, Menzio and Wiczer
  - Employer, employee and unemployment from Longitudinal Employer-Household Dynamics
- Hall and Kudlyak
  - Labor-force status from CPS
- Karahan, Ozkan and Song
  - Earnings and employer, from SSA W2 forms

$\mathbf{y}_{it}$  = vector of outcomes for individual  $i$   
at time  $t$  (observed by econometrician)

$s_i = j$  signifies that individual is type  $j$   
(unobserved by econometrician)

$\mathbf{x}_t$  = state of aggregate economy

Theoretical model describes the conditional  
density of  $\mathbf{y}_{it}$

$$\mathbf{y}_{it} | \mathbf{y}_{i,t-1}, \mathbf{x}_t, \mathbf{x}_{t-1}, s_i = j \sim f(\mathbf{y}_{it} | \mathbf{y}_{i,t-1}, \mathbf{x}_t, \mathbf{x}_{t-1}, \theta_j)$$

Question: how estimate  $\theta_j$ ?

- 1) Likelihood function summarizes everything data could tell us about  $\theta_j$
- 2) Maximum likelihood gives consistent estimate of  $\theta_j$  with smallest variance
  - $\Rightarrow$  MLE tells us which moments to match

MLE with unobserved heterogeneity:

- Shibata (2015):  $y_{it}$  = labor-force status of individual  $i$  in month  $t$  (CPS)  $y_{it} \in \{E, U, N\}$
- Ahn and Hamilton (2020):  $y_{it}$  = duration of unemployment of individual  $i$  in month  $t$  (CPS)  $y_{it} \in \{1, 2-3, 4-6, 7-12, 13+ \text{ months}\}$

- Assumed job-finding probabilities differed by unobserved type.
- Concluded that observed dependence of UE transition probability on unemployment duration can be explained by worker heterogeneity.
- Representative worker model gives very misleading understanding of labor-force dynamics.

If:

$$y_{it} | y_{i,t-1}, \mathbf{x}_t, \mathbf{x}_{t-1}, s_i = j \sim f(y_{it} | y_{i,t-1}, \mathbf{x}_t, \mathbf{x}_{t-1}, \theta_j)$$

$$\mathbf{x}_t | \mathbf{x}_{t-1} \sim f(\mathbf{x}_t | \mathbf{x}_{t-1}, \psi)$$

$\psi$  does not depend on  $\theta_1, \dots, \theta_J$

Then: MLE is the solution to

$$\sum_{i=1}^N \sum_{t=1}^T \frac{\partial \log f(y_{it} | y_{i,t-1}, \mathbf{x}_t, \mathbf{x}_{t-1}, \theta_j)}{\partial \theta_j} f(\mathbf{x}_t | \mathbf{x}_{t-1}, \psi) \omega_{ij} = \mathbf{0}$$

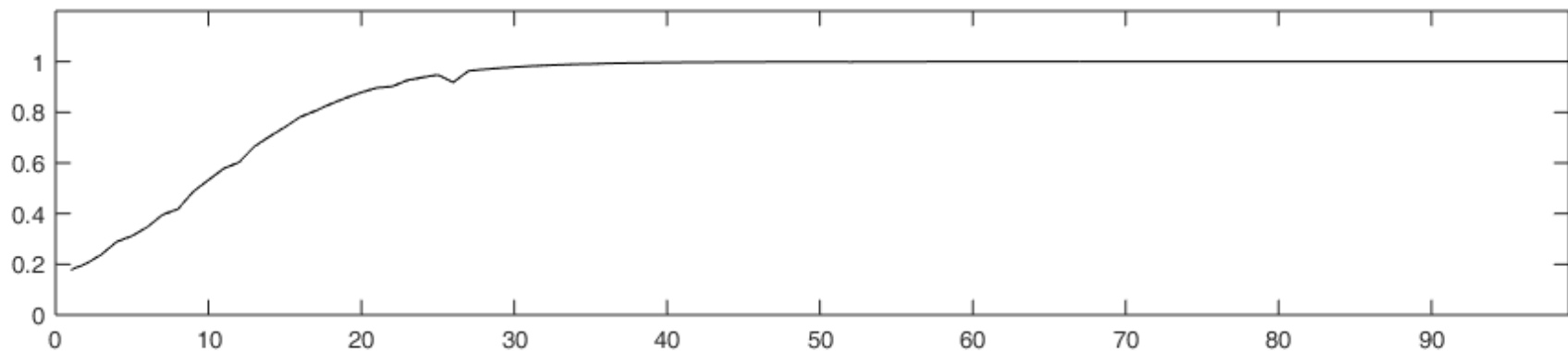
$$\omega_{ij} = \text{Prob}(s_i = j | y_{iT}, \dots, y_{i1}, \mathbf{x}_T, \dots, \mathbf{x}_1, \psi, \theta_1, \dots, \theta_J)$$

e.g. Hamilton (1994, eq. [22.4.18])



In general,  $\omega_{ij}$  depends on all the parameters and MLE requires simultaneously solving. But an approximate MLE is available by pre-classifying into types based on observed characteristics ( $\hat{\omega}_{ij} = 0$  or  $1$ ).

Probability that individual is type 2 as a function of observed unemployment duration in weeks (Ahn and Hamilton, Rev Econ Dyn, 2022)



Hall and Kudlyak:

In CPS, complete labor-status history of individual  $i$  is summarized by  $(8 \times 1)$  vector, e.g.

$$\mathbf{y}_{it} = (U_t, E_{t-1}, E_{t-2}, \dots)'$$

$\mathbf{y}_{it}$  can take on one of  $3^8 = 6561$  values.

If we ignore aggregate factor  $\mathbf{x}_t$ , model predicts that an individual of type  $j$  would experience

$k \in \{1, \dots, 6561\}$  with probability  $p_k(\boldsymbol{\theta}_j) = f(\mathbf{y}_{it} | s_i = j)$ .

If a fraction  $\mu_j$  of the population are type  $j$ , then the probability that someone with experience  $k$  is type  $j$  is

$$\omega_{kj} = \frac{\mu_j p_k(\theta_j)}{\mu_1 p_k(\theta_1) + \dots + \mu_J p_k(\theta_J)}.$$

If  $m_k$  is the number of people observed in the sample observed to have history  $k$ , FOC for MLE above becomes

$$\mathbf{0} = \sum_{i=1}^N \sum_{t=1}^T \frac{\partial \log f(\mathbf{y}_{it} | \mathbf{y}_{i,t-1}, \mathbf{x}_t, \mathbf{x}_{t-1}, \theta_j)}{\partial \theta_j} \omega_{ij} = \sum_{k=1}^{6561} m_k \frac{\partial \log p_k(\theta_j)}{\partial \theta_j} \omega_{kj}$$

However, presence of aggregate shocks means  $\mathbf{y}_{it}$  is correlated with  $\mathbf{y}_{\ell t}$  and with  $\mathbf{y}_{\ell, t+1}$ , so should interpret as quasi-maximum likelihood:

- 1) Tests of hypotheses about  $\theta_j$  require correction.
- 2) But QMLE interpretation gives clear guidance about which moments to match and how to match them.

Gregory, Menzio, and Wiczer:

$\mathbf{m}_i$  = subset of values observed for  $i$

Use  $k$ -means clustering to assign individuals to one of 3 types ( $\alpha, \beta, \gamma$ )

Could interpret assignment as  $\hat{\omega}_{ij} = 0$  or 1

GMW then choose  $\theta_j$  so that model implied average of  $\mathbf{q}_i$  is close to predicted value for  $\mathbf{q}_i$  another subset of  $\mathbf{y}_i$ .

MLE suggests best choice would be setting

$$(NT)^{-1} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial \log f(\mathbf{y}_{it} | \mathbf{x}_t, \mathbf{x}_{t-1}, \mathbf{y}_{i,t-1}, \theta_j)}{\partial \theta_j} f(\mathbf{x}_t | \mathbf{x}_{t-1}) \hat{\omega}_{ij} = \mathbf{0}$$